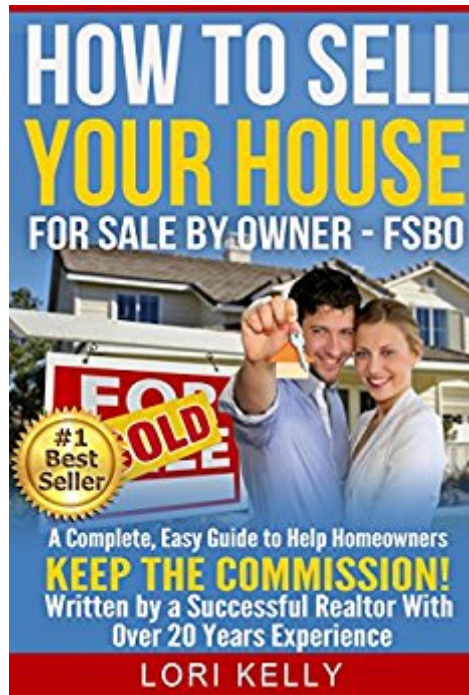


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# How To Sell Your House: A Complete FSBO Guide ~ Keep The Commission!



## Synopsis

How to Sell Your House: A Complete FSBO Guide - Keep the Commission! is a comprehensive guide offering step-by-step instructions to help you price your house right, prepare your house before you put it on the market, marketing tips and showing advice. You'll understand how to accept and negotiate offers, the type of paperwork involved, and what to expect at closing. Whether you have sold a house on your own before or this is your first time, this valuable information will save you a lot of money and stress. This complete FSBO guide solves common problems and dispels myths of the difficulties of selling your house on your own. Lori bought her first house many years ago. She fixed it up and when she was ready to sell it, she ran the numbers. If she could sell the house without paying a commission, she'd walk away with a lot more money in her pocket. And that's exactly what she did. Over the past 25 years, Lori has bought and sold many properties. She has learned from experience and mistakes. She will share her knowledge with you so you don't make the same mistakes. You can sell your house on your own, keep the commission, and walk away with more money in your pocket. Unlike many books on this subject, you won't find links to websites, no self-promotions, and no incentives for you to buy anything. Lori's purpose in life is to help others. It's obvious she divulges a lot of real estate "inside" information and her knack of writing in easy-to-understand language is priceless. If you're thinking about selling your own home, without a doubt, this book will help you. No real estate knowledge is necessary. Lori has helped people from all walks of life sell their own homes. You CAN do this!

## Book Information

File Size: 1807 KB

Print Length: 72 pages

Simultaneous Device Usage: Unlimited

Publication Date: December 6, 2015

Sold by: Digital Services LLC

Language: English

ASIN: B0191T431M

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #126,270 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #71

inÂ Kindle Store > Kindle eBooks > Business & Money > Real Estate > Investments #71 inÂ Kindle

Store > Kindle eBooks > Business & Money > Real Estate > Buying & Selling Homes #155

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## Customer Reviews

I've purchased and sold a home. I felt pretty confident that I could sell on my own, but after reading this book I know without a doubt that I can. The author gives great examples of what not to do and offers suggestions to further the process like contacting an attorney or asking a realtor for the Comps in your area.

This book was a good quick read for the basics of selling a home. A lot of it seemed like common sense (i.e. declutter and clean your home, price it lower if you want to sell quicker) but a few worthwhile tips. The book was not very in depth, and had very little about the specifics of the For Sale By Owner process vs going through an agent. For example, there was no mention of how to address buyers who may already be signed with an agent for which they'd be wanting you to pay buyer's agent commission. For \$.99 perhaps worth it as an overview on the topic. But to actually be prepared to sell my house FSBO I still feel I need a much more in depth primer on the pros/cons, and the details of how to do it.

This is a book that everyone should read even if you aren't ready to put your house up for sale. I never stopped to think about the kind of improvements that would bring back money in the pocket if and when we decided to sell our home. All the scary parts of handling a FSBO are explained in a way that made me confident I could go through the process, succeed and not hand over a big chunk of money to a realtor. Have read other books about selling on your own but they weren't detailed enough. Love the 'Common Terms' chapter! With the advice in Lori's book I would try FSBO. Can't believe that a little book I can buy for \$.99 can save me thousands of dollars but this one is a winner!

I've bought and sold 5 homes in my lifetime and have always wondered what it would be like to sell it on my own. For anyone that's sold a home, you have to admit you end up doing most of the work - and just providing the info to the real estate agent! This is easy, straightforward and very do-able for anyone. The strategies that are provided in this book are great. The "do's and don't's" are priceless

and very helpful! Great advice and tips for selling on my own! Thanks!!!

I recently bought a house from the owner and I before reading through this book I would have said go for the agent, its worth the money because they know what they are doing and will make the process less painless. I'm not so sure now. The house purchasing process I went through was full of mistakes and frustration. The owner wanted to save money and hassle for both of us but it didn't work out so well because neither of us really knew what we were doing. What we really needed is someone from the industry to guide us along step by step, I wish we had read this book first Thanks Lori ! We will keep it on hand in case we ever need to sell again.

We bought our house a few years ago. It's a small, two bedroom, one bath. We're busting at the seams now and want to sell this one and buy a bigger house. Our house has appreciated but not enough for us to sell it and have enough money to buy another house. If we can save money on the commission, we can buy a bigger house! It's an eye-opener to know some of the improvements we made aren't going to help us with the price. This book is really good with the step-by-step instructions. I'm going to get busy preparing it. Glad I bought this. I would have thought it was okay not to make some of our repairs. Great book!

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